

Is Steamships Ready for the Boom?

17th PNG Resources and Energy Investment Conference

Promoting Sustainable and Equitable Investment

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steamships.com.pg



STEAMSHIPS



YES.

We've been ready for over 100 years



HOW DO WE ENSURE EVERYONE IS READY?

EQUITY BALANCE

- **Joint Venture Partnerships**
 - Ensuring value flows to those who are affected by activity
 - Governance structures
 - Investment oversight
- **Reinvesting into communities**
 - Training
 - Education
 - Healthcare
 - Infrastructure

SUSTAINABLE DEVELOPMENT

- **Regional Development**
 - Roads
 - Buildings
 - Schools & hospitals
- **Shared benefits**
 - Invested for long-term
 - Clearly demonstrated
- **Sustainable businesses**
 - Environmental protection
 - Societal protection

CAPACITY BUILDING

- **Government Capacity**
 - Departmental capacity
 - Skills & volume
- **Appropriate Localisation**
 - Job creation and opportunities through joint ventures with landowner companies
- **Training & Development**
 - Training Colleges
 - Upskilling of local talent
 - Creating a smooth foreign worker stream





GULF MARITIME SERVICES

SHARED BENEFITS

Locally hired and trained marine cadets

Focus on Education and Health Community
Projects



SHAREHOLDING BREAKDOWN

Steamships	47.5%
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GFS	44%
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Gulf Provincial Government	2.5%
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Project Impacted Landowners	
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- Pipeline Landowners	2%
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- Riverine Landowners	2%
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- PRL 15 Landowners	2%
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INTRODUCING

HEBAMO TRANSPORT



- 50/50% Joint Venture between Laba Holdings and Steamships, through EastWest Transport
- Logistics support for the downstream construction at the LNG plant site

- Services offered include

- International & domestic project cargo
- Customs clearance
- Motukea wharf to Papa LeaLea logistics support
- Transport and heavy equipment rental



JOINT VENTURES & PARTNERSHIPS

INTERNATIONAL PARTNERSHIPS

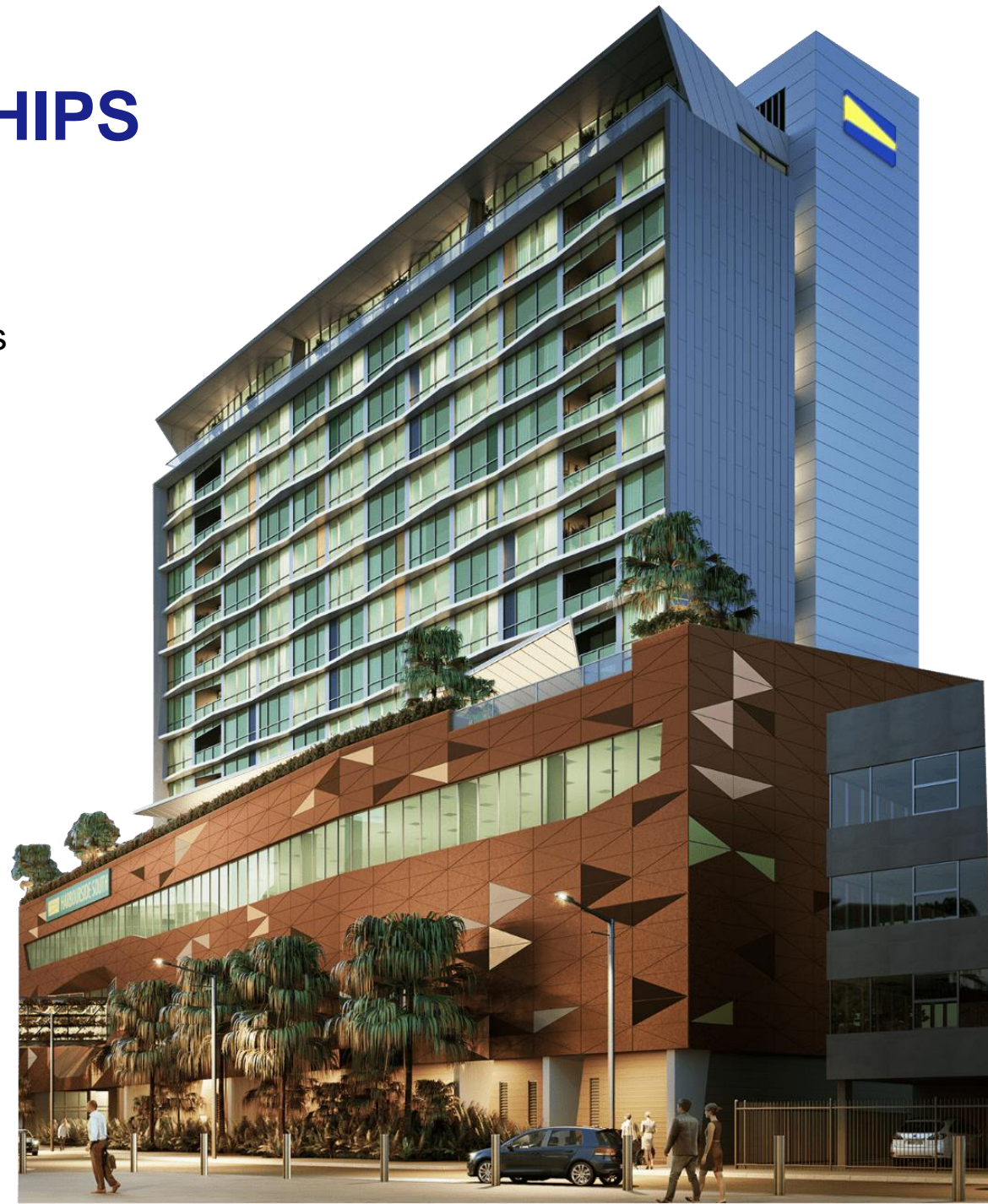
- Harbourside South, to house the Marriott Executive Apartments
- Grand Papua Hotel, a member of Raddison Individuals

DOMESTIC JOINT VENTURES

- Wonye Dobel, Mount Hagen
- Gulf Maritime Services (GMS), Gulf Province
- 13 Port & Stevedoring JVs around PNG
- Viva No. 13 (Property)
- Pacific Rumura (Property)
- Harbourside Precinct (Property & Hospitality)

OPPORTUNITIES TO WORK WITH US

- Portside Business Park



COMMUNITY GRANTS + SCHOLARSHIPS



PORTSIDE BUSINESS PARK



STEAMSHIPS LOGISTICS DIVISION



THANK YOU

